



BUSINESS DEVELOPMENT PROGRAM
IN PARTNERSHIP WITH U.S. D.O.T SBTRC

LET'S GROW TOGETHER

The 2018 Business Development Program provides education to construction contractors, suppliers, and professional services to assist with the growth of the firm's capacity. The program utilizes subject matter experts active within the construction industry as presenters in a multi-week workshop setting. Participation is limited to twenty (20) firms.

Location: University of Phoenix
2860 Gateway Oaks Dr
Sacramento, CA 95833



Register Today:
2018BDP.eventbrite.com

MARCH 6
ROOM 130

Time:
8:30-11:00am

Workshop Topic:
Fundamentals of Bonding & Obtaining

Bid Opportunity:
Sacramento Regional Transit District
City of Seattle

MARCH 13
ROOM 130

Time:
8:30-11:00am

Workshop Topic:
Alternative Methods of Funding

Bid Opportunity:
Siemens

APRIL 3
ROOM 130

Time:
8:30-11:00am

Workshop Topic:
Wells Fargo Works for Small Business

Bid Opportunity:
California Highway Patrol

APRIL 10
ROOM 131

Time:
8:30-11:00am

Workshop Topic:
Estimating

Bid Opportunity:
San Francisco Airports (Tentative)

MARCH

APRIL

MARCH 20
ROOM 130

Time:
8:30-11:00am

Workshop Topic:
Access to Traditional Working Capital

Bid Opportunity:
California Department of General Services

MARCH 27
ROOM 131

Time:
8:30-11:00am

Workshop Topic:
Legal - Contract Clauses

Bid Opportunity:
Sacramento Municipal Utility District

APRIL 17
ROOM 130

Time:
8:30-11:00am

Workshop Topic:
Marketing Your Business

Bid Opportunity:
California Department of Corrections

APRIL 24
ROOM 130

Time:
8:30-11:00am

Workshop Topic:
Project Management

Bid Opportunity:
Dragados USA

sponsored by:

gold:



Regional Transit

bronze:



For More Information Contact Tanya Motta: tanya@southwestregionsbtrc.us